

1. REVIEW OF THE EXISTING LITERATURE REVIEW

This chapter aims at reviewing reviews the existing previous literature that has already focused on uncovering on the link between a firm's dividend policy and its share prices. Since this topic is a long time debatehas long been debated for a long time, it has produced a large body of literature has been produced. In this sense Therefore, the goal of this section is obviously not to carry out a complete an exhaustive inventory of the existing documentation, but rather to select use a sample of the most relevant and bestwell-known publications—so as to give provide the reader an insight on what has been unearthed on the intohelp the reader understand the influence that dividend announcements have on share prices.

Practically speaking, three opposing categories of viewpoints may be highlighted Overall, there are three key perspectives on the matter. Firstly, some Some authors defend the thesis according to which researchers argue that dividends are irrelevant to shareholders, who; that is, they argue believe that dividends do not affect share prices at all. In this sense According to this line of thinking, investors are supposed to be indifferent between to any supposed distinctions between high and low dividend payouts. Section 2.1 tackles addresses this point of view. A second school of thought supports states that dividends and share prices are positively related;—in other words,—the announcement of a high dividend increases share prices. Section 2.2 gives the reader an insight on into this reflection. Finally, a A third group of researchers affirms argues the exact opposite: the announcement of a high dividend decreases share prices since because there exists an inverse relationship exists between both the two variables. In this case, firms with low dividend payouts are rewarded with a higher share price of their shares. Section 2.3 focuses on this argument.

Three complementary points of viewsperspectives add even morefurther complexity to this yet already_intricate debate. For example, Indeed, sSsome authors _, for instance, think that dividends convey information about the a_company's financial health and its ability to generate future earnings. In this sense, these researchers argue thisit is not the dividend as such itself that impacts share prices, but rather the information conveyed by the dividend distribution. This point of view is often referred to as the information content of dividends, or else—the signalling signaling role of dividends, and is presented in section 2.4. Further, some authorsOther scholars, meanwhile, believe that the impact of dividend announcements depends on the category of investors' category and their characteristics, since every investor has not the samedifferent preferences preferences regarding dividends. This theory, known as the clientele

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effects of dividends, is broached covered in section 2.5. Finally, the catering theory of dividends, according to which considers the impact of dividend announcements is as not unfixed over time, and is as a function of investors' demand for dividends, is presented discussed under in section 2.6.

The above perspectives and theories, along with the corresponding empirical research, are then summarized in section 2.7. A welcomed summary then takes place in section 2.7, which objective is to give the reader an immediate overview of the theories and empirical researches that have been mentioned within the chapter.

1.1. Dividend irrelevance

1.1.1. The dividend irrelevance hypothesis—Miller and Modigliani (1961)

One of the best-known and <u>most</u> controversial theories <u>with regards toon</u> the impact <u>that</u> dividends have on share prices___, still considered today <u>as to be</u> the basis for some corporate finance decisions___, is Miller and Modigliani's (1961) dividend irrelevance hypothesis__, <u>supporting This theory claims</u> that investors are equally satisfied <u>when by</u> receiving a cash dividend from <u>the a</u> company <u>or as when by</u> experiencing a rise in their wealth due to the appreciation of the company's shares <u>that they own</u>.

Miller and Modigliani (1961) used three key assumptions in order to reach this conclusion:

- 1) The capital market is perfectly competitive: investors are price takers, perfect information applies to all participants and the market is frictionless, which means meaning that there are no so that there does not exist any costs, fees, or taxes.
- Every investor is rational and prefers more to be more wealthy to than less wealthy as wealthy as possible in every instance.
- There is no uncertainty, and every investor is acquainted aware of with the future investments and profits of any given firm.

Given these simplifying assumptions, Miller and Modigliani (1961) proved calculated that the total shareholder return $R_{j,t}$ on security f during period t rusing $R_{j,t}$, was given by equation (1):

$$R_{j,t} = \frac{d_{j,t} + (P_{j,t+1} - P_{j,t})}{P_{j,t}} \quad (1)$$

Where where $d_{j,t}$ stands for the dividend obtained on security j during period t, $P_{j,t+1}$ is the price of security j at the beginning of period t+1 (or else at the end of t) and $P_{j,t}$ is the price of security j at the beginning of period t (or else at the end of t-1).

Basic algebraic handlings show that Eequation (2) is equivalent to Eequation (1):

$$P_{j,t} = \frac{d_{j,t} + P_{j,t+1}}{1 + R_{j,t}} \quad (2)$$

Interestingly, <u>E</u>equation (2) enables <u>computing one to compute</u>the <u>calculation of</u> the price of an individual piece of share. <u>In order to To</u> extend <u>it this</u> to the valuation of a firm as a whole, <u>some</u> new variables were introduced:

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- $N_{j,t}$ represents the number of shares outstanding of firm j at the beginning of period t.
- $M_{j,t+1}$ represents the number of new shares of firm j sold during period t.
- $V_{j,t} = N_{j,t} \times P_{j,t}$ represents firm j's value at the beginning of period t.
- $D_{j,t} = N_{j,t} \times d_{j,t}$ represents the total amount of dividend paid by firm j during period t.

Then, mMultiplying Eequation (2) by the number of shares outstanding, $N_{j,t}$, and rearranging the resulting expression, yields Eequation (3), valid for the computation of which helps to compute firm j's value:

$$V_{j,t} = \frac{D_{j,t} + V_{j,t+1} - M_{j,t+1} \times P_{j,t+1}}{1 + R_{i,t}}$$
 (3)

Miller and Modigliani (1961) continued with the definition of defined two new variables:

- $I_{j,t}$ stands for the investments undertaken made by firm j during period t.
- $X_{j,t}$ represents the net profit of firm j during period t.

Miller and Modigliani (1961) highlighted that the expression $I_{j,t} - [X_{j,t} - D_{j,t}]$ was the "amount of outside capital required" (p. 414), exclusively covered by the issue of $M_{j,t+1}$ new shares at a-price $P_{j,t+1}$. Equation (4) translates interprets this last comment observation in using mathematical terms:

$$M_{j,t+1} \times P_{j,t+1} = I_{j,t} - [X_{j,t} - D_{j,t}]$$
 (4)

Eventually, by substituting Substituting Eequation (4) into Eequation (3) provides, Eequation (5) was obtained:

$$V_{j,t} = \frac{V_{j,t+1} - I_{j,t} + X_{j,t}}{1 + R_{j,t}}$$
 (5)

This last equation forms the keystone of Miller and Modigliani's theory, as, Indeed, it goes without saying that $D_{j,t}$ does not appear anymore absent from the final equation. In addition Moreover, not all terms present in this equation do not depend on $D_{j,t}$ it. From this, iIIt logically follows that "the current value of the firm must be independent of the current dividend decision" (Miller & Modigliani, 1961, p. 414).

Along the same lines In a similar vein Similarly, Miller and Modigliani (1961) demonstrated that the firm's current value must also be independent from of the future dividend decisions since future dividends may only affect $V_{j,t}$ through $V_{j,t+1}$. Nevertheless, by repeating the above

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reasoning—hereinabove, $V_{j,t+1}$ is unaffected by firm j's dividend policy in t+1.

Hence Therefore, $V_{j,t}$ must be independent of firm j's dividend policy in t+1.

Miller and Modigliani (1961) concluded made drew the following conclusion: "given a firm's investment policy, the dividend payout policy it chooses to follow will affect neither the current price of its shares nor the total return of the shareholders" (p. 414). Rather In contrast, they maintained that the value of a firm is determined solely on the basis of based on its investment program; and the consequent earnings; and not "by how the fruits of the earnings are 'packaged' for distribution" (p. 414). Miller and Modigliani They thus argue that dividend announcements should would not impact share prices; and that investors should be indifferent between towards any supposed distinctions between high and low dividend payouts.

1.1.2. Empirical evidence

Black and Scholes (1974) empirically tested empirically the influence that dividends have on share prices by investigating the relationship existing between dividend yields and returns for a series of North American stocks. It is worth pointing out that Notably, the goal of the research was not to study dividend irrelevance as such, but rather to test the undermentioned Brennan's (1970) tax effect thesis¹, according to which posits that higher dividends lead to a lower decrease in a firm's value and vice versa. Nevertheless, the results of Black and Scholes' investigation are presented in this section because they strongly validate dividend irrelevance.

Black and Scholes (1974) used employed studied a sample made upcomposed of every security listed on the New York Stock Exchange (NYSE) between 1926 and 1966, and employed by employing the following methodology. Firstly, they constructed twenty five 25 securities portfolios of securities were constructed based on their characteristics. Namely Specifically, securities were firstly divided into five groups according to their dividend yields, and before. Then, each group has been was split up further divided into five subgroups according to the each security's respective beta. As a result, twenty five portfolios of securities were constructed. Afterwards, Black and Scholes they They then examined the impact of the portfolio's dividend yield on its price, through the use of a regression model given by Eequation (6):

$$E(R_i) = R_f + \beta_i \left[E(R_M) - R_f \right] + \alpha_i \left(\frac{\delta_i - \delta_M}{\delta_M} \right) + \varepsilon_i (\mathbf{6})$$

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¹ See point 2.3 for more details about Brennan's (1970) model.

Where where $E(R_i)$ is the expected return on portfolio i, R_f is the risk-free rate, β_i is the beta of portfolio i, $E(R_M)$ is the market expected return, α_i is the dividend factor on portfolio i, (depicting the impact that dividend yield has on stock price), δ_i is the dividend yield on portfolio i, (defined as the sum of dividends paid during the previous year divided by the end-of-the-year price), δ_M is the market dividend yield, and ε_i is the regression error term.

The results of this regression, and of the associated statistical significance test, showed that α_i was not significantly different from zero for the period going from 1926 to 1966 period, neither nor for any tested subperiod. Based on this observation, Black and Scholes (1974) concluded that: "a dollar of dividends has the same value as a dollar of capital gains in the market" (p. 38).

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